

Press release
Centris Residential Sales Statistics – April 2021

Quebec City CMA: Acceleration in Overall Prices in a Context of Catch-Up and Overheating

Quebec City, May 5, 2021 – The Quebec Professional Association of Real Estate Brokers (QPAREB) has just released its residential real estate market statistics for the **Quebec City Census Metropolitan Area (CMA)** for the month of April, based on the real estate brokers' Centris provincial database.

*Important note: several statistics for April 2020 are not representative due to the exceptional pause in transactional activities and new property listings during this period. April 2019 statistics are used in calculating variations (for informational purposes). However, April 2020 remains a valid reference in determining variations in median prices and active listings.

"The rebound in the number of new listings of single-family properties in March resulted in a sustained increase in transaction activity in April," notes Charles Brant, director of market analysis. "All property categories in the Quebec City CMA are now being taken by storm by buyers aware of the potential for property prices to rise in this market," he adds.

April highlights

- Total sales: a new record of 1,091 sales, the highest number recorded in April since the real estate brokers' Centris system began compiling market statistics. This record should, however, be put into perspective as the level of activity is generally more moderate than in March 2021.
- The northern periphery of Quebec City continues to post a record level of activity for this period of the year with 149 sales (+26 per cent compared to April 2019), followed by the agglomeration of Quebec City with 762 sales (+18 per cent compared to April 2019). The South Shore of Quebec City recorded 180 sales, an increase of +29 per cent compared to April 2019.
- Sales by property category: historic levels for April, with 308 condominium sales (+51 per cent compared to April 2019) and 98 plex sales (+92 per cent compared to April 2019). Sales of single-family homes (685 sales) approached the level of April 2019 with an increase of only 6 per cent.
- Compared to April 2020, active listings of single-family homes continue their record drop (-54 per cent), which tightened market conditions in favour of sellers and contributed to overheating and overbidding in several sectors. Plexes and condominiums saw respective decreases of 15 per cent and 36 per cent.

• The median price of single-family homes continues to experience an unprecedented acceleration in Quebec City: +21 per cent to reach \$315,000. Condominiums and plexes respectively reached \$203,000 (+10 per cent) and \$360,000 (+12 per cent).

Quebec City Real Estate Market April 2021

Sales
1,091
Total residential sales in April 2021

Listings
-45%
Variation in active listings compared to April 2020

Price
+21%
Variation in the median price of single-family homes compared to April 2020

Residential: Summary of Centris Activity

		April	Year-to-date					
	2021	2020	Variation		2021	2020	Variation	
Total sales	1,091	398	•	**	4,400	3,343	•	32%
Active listings	3,528	6,436		-45%	3,621	6,995		-48%
New listings	1,228	331	•	**	5,046	4,205	•	20%
Sales volume	\$366,683,853	\$108,544,942	•	238%	\$1,397,217,479	\$915,664,210	•	53%

Detailed Statistics by Property Category

	April				Year-to-date				
Single-family home	2021	2020	Variation		2021	2020	Va	riation	
Sales	685	256	•	**	2,661	2,341	•	14%	
Active listings	1,773	3,855		-54%	1,778	4,225	#	-58%	
Median price	\$315,000	\$260,000	•	21%	\$305,000	\$260,000	•	17%	
Average selling time (days)	48	135		-87	66	119		-53	
Condominium	2021	2020	Variation		2021	2020	Variation		
Sales	308	102	•	**	1,393	779	•	79%	
Active listings	1,326	2,072		-36%	1,463	2,197		-33%	
Median price	\$203,000	\$183,950	•	10%	\$202,000	\$190,000	•	6%	
Average selling time (days)	136	149		-13	119	162		-43	
Plex (2-5 units)	2021	2020	Variation		2021	2020		Variation	
Sales	98	39	•	**	343	217	•	58%	
Active listings	420	497	1	-15%	373	557		-33%	
Median price	\$360,000	\$322,000	•	12%	\$351,000	\$320,000	•	10%	
Average selling time (days)	55	133		-78	75	113		-38	



^{**} Monthly variations: the April 2020 sales and new listings statistics are not representative due to the exceptional pause in transactional activities and new property listings during this period. As a result, variations are unusable for analysis purposes. April 2019 statistics will be used to calculate variations.

Source: QPAREB by the Centris System

Additional information:

<u>Quarterly statistics – Barometer for the province of Quebec</u>
Detailed and cumulative statistics for the province and regions

For reference, consult the monthly statistics:

- April 2019
- March 2021

If you would like additional information from the Market Analysis Department, such as specific data or regional details on the real estate market, please <u>write to us</u>.

About the Quebec Professional Association of Real Estate Brokers

The Quebec Professional Association of Real Estate Brokers (QPAREB) is a non-profit association that brings together more than 13,000 real estate brokers and agencies. It is responsible for promoting and defending their interests while taking into account the issues facing the profession and the various professional and regional realities of its members. The QPAREB is also an important player in many real estate dossiers, including the implementation of measures that promote homeownership. The Association reports on Quebec's residential real estate market statistics, provides training, tools and services relating to real estate, and facilitates the collection, dissemination and exchange of information. The QPAREB is headquartered in Quebec City and has its administrative offices in Montreal. It has two subsidiaries: Centris Inc. and the Collège de l'immobilier du Québec. Follow its activities at apareb.ca or via its social media pages: Facebook, LinkedIn, Twitter and Instagram.

About Centris

Centris is a dynamic and innovative technology company in the real estate sector. It collects data and offers solutions that are highly adapted to the needs of professionals. Among these solutions is <u>Centris.ca</u>, the most visited real estate website in Quebec.

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For more information:

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